



## Director of Advancement

### Magnified Giving

9940 Reading Road | Evendale, OH

Hybrid (flexible in-person and remote work)

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### About Magnified Giving

Magnified Giving's mission is to educate, inspire, and engage youth in philanthropy, equipping young people to use their time, talent, and treasure to serve others. Through partnerships with schools, nonprofits, and community organizations, we create hands-on service-learning and grantmaking experiences that connect students to real needs in their communities.

Core values of **collaboration, empathy, and youth empowerment guide our work.** These values shape a team culture rooted in trust, flexibility, and strong relationships. We aim to create an environment where individuals can contribute their strengths and do meaningful work together.

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### Position Overview

Magnified Giving is seeking a relational and thoughtful Director of Advancement to lead day-to-day fundraising efforts and strengthen philanthropic support. This role focuses on building authentic donor relationships while contributing to systems and strategies that support long-term sustainability.

Reporting to the CEO, the Director of Advancement partners with staff and key volunteers to cultivate, solicit, and steward donors. The role is both strategic and hands-on, requiring someone who is comfortable engaging directly with supporters while managing the operational side of advancement.

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## Key Responsibilities

### Fundraising & Donor Engagement

- Execute fundraising activities that grow donor engagement and overall giving
- Identify and cultivate prospective donors through community connections and existing networks
- Manage a portfolio of donors, with increasing focus on mid-level and major gifts
- Partner with the CEO to prepare for donor outreach, meetings, and solicitations
- Collaborate with the Program Department to prepare for grant proposals
- Ensure consistent and meaningful stewardship of current supporters

### Strategy & Growth

- Contribute to a defined and measurable fundraising plan
- Build and maintain a clear donor pipeline with consistent tracking and follow-up
- Support growth in individual giving and diversification of revenue sources
- Strengthen systems and processes that will support long-term advancement efforts

### Events & Community Engagement

- Lead planning and execution of fundraising and engagement events
- Work closely with staff and volunteers to support strong event experiences
- Maintain relationships with community partners and stakeholders

### Operations & Grants

- Oversee advancement operations, including coordination of communications and follow-up
- Maintain accurate donor records and improve tracking and reporting systems over time
- Research and submit grant proposals
- Manage advancement-related budget areas with attention to efficiency and impact

### Team Leadership

- Supervise the Advancement Manager

- Provide direction and support to interns and volunteers
  - Collaborate across the organization to align advancement work with broader priorities
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## Qualifications

- 3–7+ years of experience in fundraising, development, or relationship-based roles
  - Grant writing experience
  - Demonstrated ability to build trust and engage donors
  - Strong organizational, communication, and interpersonal skills
  - Ability to manage multiple priorities in a growing organization
  - Comfortable working both independently and as part of a team
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## Preferred Qualifications

- Familiarity with donor databases and reporting systems
  - Computer proficient
  - Experience planning events or donor engagement activities
  - Experience in nonprofit, education, or youth-serving organizations
  - Experience with planned giving oversight
  - Experience with team management
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## Position Details

- **Reports to:** CEO
  - **Schedule:** Typically 32 hours per week, Monday–Thursday
  - **Flexibility:** Hybrid role with flexibility for in-person and remote work
  - **Additional Time:** Occasional evening and off-hours events required, occasional travel required
  - **Status:** Salaried, exempt
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## **Compensation & Benefits**

Salary is commensurate with experience. Salary range: \$70,000-\$80,000

Benefits include:

- Flexible schedule, hybrid work structure
  - 11 paid holidays annually
  - 10 days of vacation annually, with additional time awarded based on tenure
  - Employees are eligible for reimbursement of health insurance premiums and qualified out-of-pocket medical expenses
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## **Growth Opportunity**

This role offers a clear path for growth into senior leadership. As Magnified Giving continues to expand its advancement efforts, there is an opportunity for this position to evolve into a Vice President of Advancement role with increased strategic ownership, leadership responsibility, and compensation aligned with organizational growth.

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## **To Apply**

Please submit a resume and cover letter to Alison Kaufman at [alison@magnifiedgiving.org](mailto:alison@magnifiedgiving.org) with “Director of Advancement” in the subject line. Applications will be reviewed on a rolling basis.